

NOTICE OF MUNICIPAL DEVELOPMENT DISTRICT REGULAR SESSION MEETING FOR THE TOWN OF CROSS ROADS JANUARY 14, 2021 AT 7:00 P.M.

Topic: January 14, 2021 Municipal Development District Meeting Time: Jan 14, 2021 07:00 PM Central Time (US and Canada)

Join Zoom Meeting

https://us02web.zoom.us/j/85998923727

Meeting ID: 859 9892 3727

One tap mobile

+13462487799,,85998923727# US (Houston)

Call to Order

- 1. Roll Call
- 2. Citizen Input for Items ON the Agenda.

Use the "Raise Your Hand" feature on Zoom, and then state your first and last name. Please limit your comments to three minutes in duration, and you are restricted from passing your time or any portion of unused minutes to another citizen for comment. The Committee is restricted from discussing or taking action on items not posted on the agenda. Action on your statement may be taken only at a future meeting.

- 3. Citizen Input for Items NOT on the Agenda.
 - Use the "Raise Your Hand" feature on Zoom, and then state your first and last name. Please limit your comments to three minutes in duration, and you are restricted from passing your time or any portion of unused minutes to another citizen for comment. The Committee is restricted from discussing or taking action on items not posted on the agenda. Action on your statement may be taken only at a future meeting.
- 4. Consider and take appropriate action regarding September 10, 2020 meeting minutes.
- 5. Consider and take appropriate action regarding December 10, 2020 meeting minutes
- 6. Review of Property Improvement Grant Applications.
- 7. Review of Budget Versus Income and Expense Actuals.
- 8. Local Development Update from Director of Planning.
- **9.** Discussion regarding updating/improving MDD's web pages on Town website.
- **10.** Discussion regarding recognition events for new businesses.
- 11. Discussion regarding potential Cross Roads Business Directory.
- **12.** New business.

Adjourn

Future Meetings and Events:

All scheduled meetings are held at Town Hall. All scheduled meetings are currently being held virtually by Zoom. All citizens are invited to participate; schedule may change.

- Town Council Meeting Monday, January 18th, 2021 at 7:pm
- NEPD Commission Meeting Thursday, January 21st, 2021 at 7:pm
- Town Council Workshop Meeting Monday, February 1st, 2021 at 7:pm
- Planning and Zoning Commission Meeting Tuesday, February 2nd, 2021 at 7:pm
- Municipal Development District Thursday, Thursday, February 11th, 2021 at 7:pm

A QUORUM OF COUNCIL MEMBERS MAY BE PRESENT. NO ACTION BY THE TOWN COUNCIL WILL BE TAKEN AT THIS MEETING.

CERTIFICATION:

2020.	
I certify that the attached notice and agenda of items to be considered by the Town Council of the Town of Cross Roads was remotered by the Foundation of the Town of Cross Roads Town Hall, 1401 FM 424, Cross Roads, Texas, on theday	oved by me of
Donna Butler, Town Secretary	
This facility is wheelchair accessible and accessible parking spaces are available. For requests, please contact Town Hall at 940 Reasonable accommodations will be made to assist your needs. This facility is wheelchair accessible and accessible parking available.	
I, the undersigned authority, do hereby certify that this Public Meeting Notice was posted on the official bulletin board, at the Town Town of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on or before <u>January 11th</u> , <u>2021</u> by 5:00 p.m., in accordance with Chapter 551, Texas Government Countries of Cross Roads, Texas on the Cross Roads R	

MINUTES OF MUNICIPAL DEVELOPMENT DISTRICT REGULAR SESSION MEETING FOR THE TOWN OF CROSS ROADS SEPTEMBER 10, 2020 AT 7:00 P.M. Virtual Meeting

- 1. Call to Order 7:05 P.M.
- 2. Roll Call:

President Fisher; Members Barnett, Montazeri, Neubauer, Killfoil, and Vann.

3. Citizen Input for Items ON the Agenda.

None.

4. Citizen Input for Items NOT on the Agenda.

None.

5. Consider and take appropriate action regarding August 13, 2020 meeting minutes.

Motion to approve made by Barnett;

Second by Neubauer;

Passed unanimously.

6. Consider and take appropriate action regarding FY2021 budget recommendation from the Town Administrator and Director of Planning.

Motion to approve made by Neubauer;

Second by Barnett;

Roll Call Vote:

Barnett - Yes

Montazeri - Yes

Neubauer - Yes

Killfoil - Yes

Passed unanimously.

7. Consider and take appropriate action regarding the Comprehensive Plan Update Committee invoice of \$865.62.

Consensus among MDD Members to receive w-9 forms from the appropriate individuals.

8. Review of Property Improvement Grant Applications.

None.

MDD created a new notice to announce the grant application, and talked about modifying the resolution.

9. Review of Budget Versus Income and Expense Actuals.

o. Local Development Update from Director of Planning.
1. New Business. None.
2. Adjourn. – 7:58 P.M.
arry Fisher, MDD President
onna Butler, Town Secretary



MINUTES OF MUNICIPAL DEVELOPMENT DISTRICT REGULAR SESSION MEETING FOR THE TOWN OF CROSS ROADS DECEMBER 10, 2020 AT 7:00 P.M.

Call to Order - 7:05 P.M.

1.	Roll	Cal	l:

President Fisher; Members Barnett, Montazeri, Killfoil, and Neubauer

Absent: Vann

2. Citizen Input for Items ON the Agenda.

None.

3. Citizen Input for Items NOT on the Agenda.

None.

4. Consider and take appropriate action regarding September 10, 2020 meeting minutes.

Motion to approve made by Barnett;

Second by Neubauer;

Passed unanimously.

5. Review of Property Improvement Grant Applications.

None.

- 6. Review of Budget Versus Income and Expense Actuals.
- Local Development Update from Director of Planning.Mayor Tompkins gave the update.
- 8. Discussion regarding recognition events for new businesses.
- 9. Discussion regarding potential Cross Roads Business Directory.
- 10. New business.

Adjourn – **7:48 P.M.**

CERTIFICATION:	
Larry Fisher, MDD President	
Donna Butler, Town Secretary	

BUDGET VS. ACTUALS: FY20 BUDGET - FY20 P&L October 2019 - September 2020

	OCT	2019	NOV	2019	DEC 2	2019	JAN :	2020	FEB	2020	MAR 2	2020	APR	2020	MAY	Y 2020	JUN	2020	JUL	. 2020	AUG 2	2020	SEP	2020	TO	TAL
	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGE
Income																										
3011 Sales Tax Collections	26,004.37	25,700.00	27,558.88	26,000.00	25,967.09	27,000.00	26,288.18	25,800.00	34,065.76	30,000.00	24,469.64	22,000.00	23,026.30	23,000.00	30,247.75	27,000.00	26,921.61	24,500.00	19,206.25	26,500.00	38,007.83	28,500.00	39,263.48	26,000.00	\$341,027.14	\$312,000.0
3800 Interest Income	94.83	50.00	92.33	50.00	104.75	50.00	116.42	50.00	119.21	50.00	124.15	50.00	120.76	50.00	137.42	50.00	125.83	50.00	130.21	50.00	126.68	50.00	125.04	50.00	\$1,417.63	\$600.0
Total Income	\$26,099.20	\$25,750.00	\$27,651.21	\$26,050.00	\$26,071.84	\$27,050.00	\$26,404.60	\$25,850.00	\$34,184.97	\$30,050.00	\$24,593.79	\$22,050.00	\$23,147.06	\$23,050.00	\$30,385.17	\$27,050.00	\$27,047.44	\$24,550.00	\$19,336.46	\$26,550.00	\$38,134.51	\$28,550.00	\$39,388.52	\$26,050.00	\$342,444.77	\$312,600.0
GROSS PROFIT	\$26,099.20	\$25,750.00	\$27,651.21	\$26,050.00	\$26,071.84	\$27,050.00	\$26,404.60	\$25,850.00	\$34,184.97	\$30,050.00	\$24,593.79	\$22,050.00	\$23,147.06	\$23,050.00	\$30,385.17	\$27,050.00	\$27,047.44	\$24,550.00	\$19,336.46	\$26,550.00	\$38,134.51	\$28,550.00	\$39,388.52	\$26,050.00	\$342,444.77	\$312,600.0
Expenses																										
6215 ADVERTISING & PROMOTION		500.00		0.00		0.00		500.00		0.00		0.00		500.00		0.00	2,000.00	0.00		500.00		0.00		0.00	\$2,000.00	\$2,000.0
6220 TRAINING EXPENSES		375.00		0.00		0.00		375.00		0.00		0.00		375.00		0.00		0.00		375.00		0.00		0.00	\$0.00	\$1,500.0
6225 PLANNING / CONSULTING		4,650.00		0.00		0.00		4,650.00		0.00		0.00		4,650.00		0.00		0.00		4,650.00		0.00	2,626.75	0.00	\$2,626.75	\$18,600.0
6230 TRAVEL EXPENSES		0.00		0.00		0.00		500.00		0.00		0.00		0.00		0.00		0.00		500.00		0.00		0.00	\$0.00	\$1,000.0
6240 MEMBERSHIP DUES		0.00		0.00		0.00		500.00		0.00		0.00		0.00		0.00	500.00	0.00		0.00		0.00		0.00	\$500.00	\$500.0
6244 MDD BUSINESS GRANT / INCENTIVE		3,750.00		0.00		0.00		3,750.00		0.00		0.00		3,750.00		0.00		0.00		3,750.00		0.00		0.00	\$0.00	\$15,000.0
6246 TOWN WELCOME SIGNS		0.00		0.00		0.00		24,000.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00	\$0.00	\$24,000.0
6250 GENERAL MUNICIPALITY IMPROVEMENTS	62,500.00	62,500.00		0.00		0.00		62,500.00		0.00	62,500.00	0.00		62,500.00		0.00	62,500.00	0.00		62,500.00	62,500.00	0.00		0.00	\$250,000.00	\$250,000.0
Total Expenses	\$62,500.00	\$71,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96,775.00	\$0.00	\$0.00	\$62,500.00	\$0.00	\$0.00	\$71,775.00	\$0.00	\$0.00	\$65,000.00	\$0.00	\$0.00	\$72,275.00	\$62,500.00	\$0.00	\$2,626.75	\$0.00	\$255,126.75	\$312,600.0
NET OPERATING INCOME	\$ -36,400.80	\$ -46,025.00	\$27,651.21	\$26,050.00	\$26,071.84	\$27,050.00	\$26,404.60	\$ -70,925.00	\$34,184.97	\$30,050.00	\$ -37,906.21	\$22,050.00	\$23,147.06	\$ -48,725.00	\$30,385.17	\$27,050.00	\$ -37,952.56	\$24,550.00	\$19,336.46	\$ -45,725.00	\$ -24,365.49	\$28,550.00	\$36,761.77	\$26,050.00	\$87,318.02	\$0.0
NET INCOME	\$ -36,400.80	\$ -46,025.00	\$27,651.21	\$26,050.00	\$26,071.84	\$27,050.00	\$26,404,60	\$ -70,925.00	\$34.184.97	\$30,050.00	\$ -37.906.21	\$22,050.00	\$23,147.06	\$ -48,725.00	\$30,385.17	\$27,050.00	\$ -37,952.56	\$24,550.00	\$19.336.46	\$ -45.725.00	\$ -24.365.49	\$28,550.00	\$36,761.77	\$26,050.00	\$87,318.02	\$0.0

Cash Basis Monday, January 4, 2021 11:53 AM GMT-06:00

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BUDGET VS. ACTUALS: FY21 BUDGET - FY21 P&L

October 2020 - September 2021

	OCT - D	EC, 2020	JAN - N	MAR, 2021	APR -	JUN, 2021	JUL - S	SEP, 2021	TC	TAL
	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
Income										
3011 Sales Tax Collections	93,895.06	75,500.00		77,500.00		74,000.00		75,000.00	\$93,895.06	\$302,000.00
3800 Interest Income	280.05	150.00		150.00		150.00		150.00	\$280.05	\$600.00
Total Income	\$94,175.11	\$75,650.00	\$0.00	\$77,650.00	\$0.00	\$74,150.00	\$0.00	\$75,150.00	\$94,175.11	\$302,600.00
GROSS PROFIT	\$94,175.11	\$75,650.00	\$0.00	\$77,650.00	\$0.00	\$74,150.00	\$0.00	\$75,150.00	\$94,175.11	\$302,600.00
Expenses										
6215 ADVERTISING &		500.00		500.00		500.00		500.00	\$0.00	\$2,000.00
PROMOTION										
6220 TRAINING EXPENSES		375.00		375.00		375.00		375.00	\$0.00	\$1,500.00
6225 PLANNING /		4,650.00		4,650.00		4,650.00		4,650.00	\$0.00	\$18,600.00
CONSULTING										
6230 TRAVEL EXPENSES		250.00		250.00		250.00		250.00	\$0.00	\$1,000.00
6240 MEMBERSHIP DUES		0.00		0.00		500.00		0.00	\$0.00	\$500.00
6244 MDD BUSINESS GRANT / INCENTIVE		3,750.00		3,750.00		3,750.00		3,750.00	\$0.00	\$15,000.00
6246 TOWN WELCOME SIGNS		0.00		24,000.00		0.00		0.00	\$0.00	\$24,000.00
6250 GENERAL MUNICIPALITY IMPROVEMENTS	60,000.00	60,000.00		60,000.00		60,000.00		60,000.00	\$60,000.00	\$240,000.00
Total Expenses	\$60,000.00	\$69,525.00	\$0.00	\$93,525.00	\$0.00	\$70,025.00	\$0.00	\$69,525.00	\$60,000.00	\$302,600.00
NET OPERATING INCOME	\$34,175.11	\$6,125.00	\$0.00	\$ - 15,875.00	\$0.00	\$4,125.00	\$0.00	\$5,625.00	\$34,175.11	\$0.00
NET INCOME	\$34,175.11	\$6,125.00	\$0.00	\$ - 15,875.00	\$0.00	\$4,125.00	\$0.00	\$5,625.00	\$34,175.11	\$0.0

BUDGET VS. ACTUALS: FY21 BUDGET - FY21 P&L October 2020 - September 2021

OCT 2020 MAR 2021 APR 2021 AUG 2021 TOTAL NOV 2020 DEC 2020 JAN 2021 FEB 2021 MAY 2021 JUN 2021 JUL 2021 SEP 2021 ACTUAL BUDGET ACTUAL **ACTUAL** BUDGET ACTUAL BUDGET BUDGET ACTUAL BUDGET Income 3011 Sales Tax Collections 29,528.62 25,000.00 33,960.57 26,000.00 30,405.87 24,500.00 25,000.00 30,000.00 22,500.00 22,500.00 27,000.00 24,500.00 24,000.00 27,000.00 24,000.00 \$93,895.06 \$302,000.00 3800 Interest Income 142.70 50.00 137.35 50.00 50.00 50.00 50.00 50.00 50.00 50.00 50.00 50.00 50.00 50.00 \$280.05 \$600.00 Total Income \$29,671.32 \$25,050.00 \$34,097.92 \$26,050.00 \$30,405.87 \$24,550.00 \$0.00 \$25,050.00 \$0.00 \$30,050.00 \$0.00 \$22,550.00 \$0.00 \$22,550.00 \$0.00 \$27,050.00 \$0.00 \$24,550.00 \$0.00 \$24,050.00 \$0.00 \$27,050.00 \$0.00 \$24,050.00 \$94,175.11 \$302,600.00 \$29,671.32 \$25,050.00 \$34,097.92 \$26,050.00 \$30,405.87 \$24,550.00 \$0.00 \$30,050.00 \$0.00 \$27,050.00 **GROSS PROFIT** \$0.00 \$25,050.00 \$0.00 \$22,550.00 \$0.00 \$22,550.00 \$0.00 \$24,550.00 \$0.00 \$24,050.00 \$0.00 \$27,050.00 \$0.00 \$24,050.00 \$94,175.11 \$302,600.00 Expenses 6215 ADVERTISING & PROMOTION 500.00 0.00 0.00 500.00 0.00 0.00 500.00 0.00 0.00 500.00 0.00 0.00 \$0.00 \$2,000.00 6220 TRAINING EXPENSES 375.00 0.00 375.00 0.00 0.00 0.00 0.00 375.00 0.00 0.00 375.00 0.00 \$0.00 \$1,500.00 6225 PLANNING / CONSULTING 4,650.00 0.00 0.00 4,650.00 0.00 0.00 4,650.00 0.00 4,650.00 0.00 0.00 0.00 \$0.00 \$18,600.00 250.00 0.00 250.00 0.00 0.00 0.00 6230 TRAVEL EXPENSES 0.00 0.00 250.00 0.00 0.00 250.00 \$0.00 \$1,000.00 6240 MEMBERSHIP DUES 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 500.00 0.00 0.00 0.00 \$0.00 \$500.00 6244 MDD BUSINESS GRANT / INCENTIVE 3,750.00 0.00 0.00 3,750.00 0.00 0.00 3,750.00 0.00 0.00 3,750.00 0.00 0.00 \$0.00 \$15,000.00 6246 TOWN WELCOME SIGNS 0.00 0.00 0.00 24,000.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 \$0.00 \$24,000.00 6250 GENERAL MUNICIPALITY 60,000.00 0.00 60,000.00 0.00 0.00 60,000.00 0.00 60,000.00 0.00 \$60,000.00 \$240,000.00 60,000.00 0.00 0.00 0.00 **IMPROVEMENTS** Total Expenses \$0.00 \$69,525.00 \$60,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$93,525.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$69,525.00 \$0.00 \$0.00 \$0.00 \$500.00 \$0.00 \$69,525.00 \$0.00 \$0.00 \$0.00 \$0.00 \$60,000.00 \$302,600.00 NET OPERATING INCOME \$ -\$ - \$26,050.00 \$30,405.87 \$24,550.00 \$0.00 \$0.00 \$30,050.00 \$0.00 \$ -\$0.00 \$27,050.00 \$0.00 \$0.00 \$27,050.00 \$0.00 \$24,050.00 \$34,175.11 \$29,671.32 \$ -\$0.00 \$22,550.00 \$0.00 \$24,050.00 \$ -\$0.00 44,475.00 25,902.08 68,475.00 46,975.00 45,475.00 **NET INCOME** \$29,671.32 \$ - \$26,050.00 \$30,405.87 \$24,550.00 \$0.00 \$0.00 \$30,050.00 \$0.00 \$22,550.00 \$0.00 \$0.00 \$27,050.00 \$0.00 \$24,050.00 \$0.00 \$0.00 \$27,050.00 \$0.00 \$24,050.00 \$34,175.11 \$0.00 \$ -\$ -\$ -\$ -

46,975.00

45,475.00

68,475.00

44,475.00

25,902.08

BUDGET VS. ACTUALS: FY21 BUDGET - FY21 P&L

October 2020 - September 2021

	TOTAL								
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET					
Income									
3011 Sales Tax Collections	93,895.06	302,000.00	-208,104.94	31.09 %					
3800 Interest Income	280.05	600.00	-319.95	46.68 %					
Total Income	\$94,175.11	\$302,600.00	\$ -208,424.89	31.12 %					
GROSS PROFIT	\$94,175.11	\$302,600.00	\$ -208,424.89	31.12 %					
Expenses									
6215 ADVERTISING & PROMOTION		2,000.00	-2,000.00						
6220 TRAINING EXPENSES		1,500.00	-1,500.00						
6225 PLANNING / CONSULTING		18,600.00	-18,600.00						
6230 TRAVEL EXPENSES		1,000.00	-1,000.00						
6240 MEMBERSHIP DUES		500.00	-500.00						
6244 MDD BUSINESS GRANT / INCENTIVE		15,000.00	-15,000.00						
6246 TOWN WELCOME SIGNS		24,000.00	-24,000.00						
6250 GENERAL MUNICIPALITY IMPROVEMENTS	60,000.00	240,000.00	-180,000.00	25.00 %					
Total Expenses	\$60,000.00	\$302,600.00	\$ -242,600.00	19.83 %					
NET OPERATING INCOME	\$34,175.11	\$0.00	\$34,175.11	0.00%					
NET INCOME	\$34,175.11	\$0.00	\$34,175.11	0.00%					